



Volume 15 Issue 1

Winter 2010

The Best Of The Season To You!

Here's a warm hello and fond wishes to you and yours. We hope you're doing well, and that you find the time to enjoy the holidays.

This time of year we help people asking for a little guidance on everything from a gift idea for a loved one, to electronic design while building and renovating their home. Whatever you need, we're here for you, and love to help when ever we can.



We've prepared this newsletter, with just that in mind. The hope is that we can share some news, talk about some interesting things, and help you to get your creative juices flowing, all while hopefully touching on your needs.

On a personal note, after 20 years, Paul—one of our two "long time" owners has retired. We do miss him, but we are happy for him too. Read a bit more about Paul's retirement on page 3.



From a cool products perspective, we've expanded our offerings in quite a few areas since we last talked, adding new lines to our repertoire including Sonos, PSB, Wadia, Usher and Bryston. When you drop by next time, ask for a tour of what's new, we'll show you some really exciting stuff!

For Christmas we always bring in a few extra unique items, and this year is no exception. In addition to the items we're highlighting for you here, we've got a cool little tube amp, iPod docks for the stereo, great sounding mini systems, comfortable headphones, along with

a great assortment of quality electronics including Blu-ray players, 3D glasses and LED TV's. For the person who has it all, but no time to install it, an installation gift certificate can be a welcome thought too.

Keep in mind that as you're a member of the family, you're entitled to the super secret Boxing Day Discount price on everything in the store—from today to the end of the year. Just mention the boxing day pricing discount in this letter and that's it. Isn't it nice when it's that easy to save?



We're looking forward to seeing you soon. In the mean time, everyone here would like to wish you and your family a heartfelt Merry Christmas and very Happy New Year.



The first product Motorola started to develop was a record player for automobiles. At that time, the best known player on the market was Victrola, so they called themselves Motorola.

The digital music revolution is here to stay. Great you say, I just wish I could get my old albums onto the computer.

Well of course you can! Music Hall makes great audiophile tables, and now they offer a turntable with a USB output and software. It comes ready to connect to your computer and start storing those albums to your hard drive or NAS.

It's a snap to set up too, and includes everything you need to start spinning vinyl. It comes with a

Music Hall USB Turntable



built in phono preamp, quality cartridge and all the accessories you need to release the inner DJ.

It also comes with the software you need to plug it into your computer and start ripping those great old records to the PC or disc.

This is a high end belt drive, semi automatic 2 speed turntable, with a die cast platter. You wouldn't expect less from Music Hall.

A great gift idea for anyone with a record collection and a computer at a affordable price of only \$299.99!

Yamaha's Unfair AVENTAGE

Aventage is the new line of high end Home Theater receivers from Yamaha, and they offer big leap forward in performance and design.

There are 4 receivers in this new flagship series, all boasting very high quality build, and attention to sound accuracy and dynamics.

Yamaha rethought every electrical path, part, piece and even material to maximize the performance of these new amps.



The all new chassis achieves maximum stability via a new H shaped cross member, supporting the heavy components required, including the very beefy transformer and output caps.

There's even a 5th foot to add stability - a welcome addition to these heavy receivers.

They also offer the latest in 3D capability, an audio return channel over HDMI, CINEMA DSP 3D, a quality video processor and scaler by HQV, a great new GUI, a refined YPAO with reflected sound control, and full ethernet and networking functions.

The top line RXA3000 model features 140 watts X 7, 2 extra potential audio zones, and a second remote to run them too.

If that's not enough, you can even use a free app to control them via your iPhone and iPad!



Paul Retires

It's with joy and a little sadness that we announce the retirement of our great friend, and co-leader — Paul Black.

Paul has been partnered with Darren here for 20 years now, and previous to that they also worked together in TV and Stereo sales at ABC Color and Sound.

Paul and Darren started together at the Penny Lane mall location of ABC Color & Sound in the late 70's, working with Ken Connolly and Wayne Piper (the original K&W).

Paul is a great A/V enthusiast, but had a heart attack in the summer of 2009. He's fully recovered now, and has decided it's time to start taking life a bit easier.

While he has now officially retired, we see him dropping by the shop on a regular basis, when not spending time at his second home in Hawaii. Lucky dog.

Good luck, don't be a stranger...and thanks for all the great memories Paul!



Lot's O' Cool New Speakers!

We've had a bunch of great new speaker offerings arrive on our floor recently. Here's just a taste of what's new.



Up first are PSB. Thanks to thousands of hours of design and experimentation in the anechoic chambers and listening labs at the Canadian National Research Center in Ottawa, PSB Speakers, have rightfully always ranked among the very best in their price range.

These speakers are great value with killer sound, a handsome package and native Canadian origins. This line is going places. Like right here, right now!

Martin Logan has just announced their eagerly awaited new direction for audiophile design, and cleverly called their first offering their Ethos.

It's everything you expect from the electrostatic leader in terms of performance, and really easy to drive too! In the \$7,000.00 for a pair range, they're also the best speakers we've ever heard. Ever.



We also welcome Usher Audio, better known as the new kids on the audiophile block. This far eastern based company is really showing the power we always knew they have been capable of.

They offer stunning quality, heavy exotic wood cabinetry, very high performance components, (like diamond tweeters), and thus compete against high end speakers at several times their cost. Winners!



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Bryston's SST₂ Amps



1424 - 4th Street S.W.
Calgary, Ab T2R 0Y1



Phone: 403.244.8111
service@kwaudio.com

Simple Wireless Whole House Audio

The Sonos Multi-Room Music System lets you play all the music you want, wirelessly, all over your house... and control it all from the palm of your hand.

With Sonos ZonePlayers you can wirelessly stream your entire music library, Internet radio and online music services to any room in your house, and with a Sonos Controller, iPhone or iPad you can control that music, and the rooms the music plays in with a touch of a finger.

Everything about the Sonos system — from the user interface and product design to the wireless audio performance — is designed to deliver a best-in-class user experience for music lovers.

It's the first wireless multi-room music system of its kind, and it will change the way you listen to music at home.



Free Internet radio:

Tune in to more than 100,000 Internet radio stations, shows and podcasts—free of charge and pre-loaded on Sonos. Browse by genre or search for your favorites from around the world.



Your music library:

Whether your iTunes® library or music collection is stored on a PC, Mac or NAS drive – Sonos will play it all in every room.

Sonos gives you instant access to millions of songs and stations, including your personal music library stored on your computer. But, because Sonos connects directly to the Internet, you can access that world of music without ever turning *on* your computer.

Simple to install and set up, this can be a do it yourself project with guaranteed great results. Once you've placed Sonos ZonePlayers in the rooms you want music in, and have done some simple set up, you're ready to pick up the remote and touch play.

Best of all it's expandable and very affordable. Drop by to see this unique, simple system in operation today!



Music services:

Sonos works seamlessly with the most popular music services including, iheartradio, Last.fm, Napster, Pandora, Rhapsody, SIRIUS Internet Radio and Wolfgang's Vault. Just pick up your Controller for instant access to all that music — no computer required.

